

AWS Cloud Practice Builder

Vist today

The AWS team here at TD SYNnex know that the initial phases of figuring out how to develop an AWS practice can take you down different paths that each have an attractive opportunity but may not necessarily be the right timing for your business of or relevant for your customer.

The TD SYNnex AWS team have built a programme using the Practice Builder methodology to accelerate your Cloud strategy and incorporate the appropriate AWS solutions that will best solve your customers IT and business requirements. Your team will be guided through the relevant aspects of building

an AWS strategy, building your technical and sales capability to enable you to go to market, and launch those first solutions. We will demonstrate how your business will be able to attain AWS Certifications and Competencies that will generate further business wins.

To begin with we recommend to download the [AWS eBook >](#) this will provide you and overview of the key aspects of getting started with AWS, and understanding how TD SYNnex's investments in skills, services & solutions based on AWS can accelerate your time to market.

STEP 1

Kickstart your AWS Practice

We guide your business through getting set up on AWS if you are not already on the Amazon Partner Network (APN). This stage will also give your business an understanding of the key benefits your business can utilize working with TD SYNnex

Get started

Enrol now

Already enrolled?

Accelerate your AWS Practice

Access self-paced digital learning that will navigate you through the AWS Services Partner Programme and rise through the partner tiers. Review requirements, attend critical trainings and demonstrations and receive one-on-one support to further your cloud practice.

Get started

Enrol now

Already enrolled?

STEP 2

Already Enrolled to AWS Cloud Practice Builder?

Access now

STEP

3

Have you taken the above steps?
Let's Specialize NOW!

You will work together with your local TD SYNEX AWS Cloud Concierge and AWS, and participate in a Practice Builder experience to define and follow a critical path to building your **AWS expertise!** You can choose one of two specific tracks for you to be ready to **successfully go to market.**

Cloud Migrations Launchpad

TD SYNEX can provide you the expertise and support you need, to help your customers upgrade their legacy systems and modernise their data centre technologies. You will maintain greater ownership over customer relationships and develop a more profitable solution offering.

To be fully immersed in the Cloud Practice Builder experience, click here today to request participation of a live, interactive Cloud Migration workshop! Select the Solution-Led Workshop option via our assessment page.

Get started

[Enrol now](#)

[Already enrolled?](#)

Public Sector Launchpad

[Download guide >](#)

Develop your AWS practice and knowledge in the Public Sector. Understand how to navigate and leverage the APN and ensure you are on the most applicable APN programs, leveraging the resources and benefits available. Prepare to Go To Market on AWS and validate and differentiate your business. TD SYNEX Practice Builder will provide step-by-step guidance with access to tools and experts to help you expand your practice.

To be fully immersed in the Cloud Practice Builder experience, click here today to request participation of a live, interactive Public Sector workshop! Select the Consultative-Led Workshop option via our assessment page.

Get started

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[Already enrolled](#)



Embrace your AWS growth journey with TD SYNEX and become a Trusted Partner.

Become a TD SYNEX Trusted Partner on AWS with Cloud Practice Builder and you will get access to lots of benefits!

[Find out how](#)